



Whether in business, family, or marriage, the one factor that remains constant is that relationships shape our success. While we are taught the skills to do our jobs, we are not directly taught the skills to do relationships well. *Relationship Matters* has built a practical relational framework that helps to align your mindset and your skill set for success.

About Carl & Susan

Carl and Susan Orthlieb are thriving in one of the fastest-pace places in the world: Silicon Valley, California. In a culture that idolizes winning, there is a systemic relational poverty that causes people to compromise on what they value the most. In their roles as high tech executives, coaches, and parents, Carl and Susan have seen how relationships are the cornerstone for true wealth.



With 30 years of marriage and over a decade of hands-on coaching experience, Carl and Susan have the know-how to be game-changers and effect positive change in every relationship.

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Relationship Matters vision is to touch every sphere of influence, world-wide, to ensure that relational success is known to all. Our mission is to equip people with practical and powerful relational tools that transform their lives and the lives of those they interact for generations to come.

Our teaching and methods are biblically grounded in God's Word and His ways.

Classes

Reflective Listening

1 hour

The relatability of a person lies in his or her ability to listen to people and ideas. Developing a REAL8ABLE mindset is key to building our emotional quotient or EQ. Learn how this skill can confirm understanding and break the typical cycle of conversations that go awry. *This class is a lead-in to the Connecting, Collaborating, Comforting, Collaborating, and Conciliatory Conversations.*

Connecting Conversation

1 hour

Building on Reflective Listening, developing your EQ can equip you to connect fully in 360 degree business relationships, with your spouse, family, and friends. Navigate the seven plus two levels of intimacy to truly experience meaningful conversations that strengthen your connections with others. *This class can be combined with the Church of Two class.*

Culture of Blessing

1 hour

We often say “God Bless You!” but don’t know how to bless one another. Learn the five elements of a blessing, how it is different than prayer, and speak a blessing through scripture over your spouse or children. *This class is a lead-in to the True Identity Workshop.*

Church of Two

1 hour

Prayer is one of the most intimate things that two people can do together. This simple three step technique allows you to connect with each other, hear God, and share the wisdom of His voice.

Workshops

Life Languages

3 hours

There are seven billion people on the earth but there are only seven life languages! In this character-based communication seminar, see how and why you respond and react to

others the way you do: your filter, needs from others, passion, strengths, stressor, and leadership style.

Pre-requisite: You must have taken the character-based life languages assessment. You can obtain your report by taking your assessment [here](#). Normally this assessment costs \$85 per person, we've managed to obtain special pricing that will automatically apply a 35% discount, a \$30 savings!

True Identity

3 hours

Learn how to reveal your True Identity and create your own True Identity Blessing Statement. It's personal, practical, and a powerful way to transform your heart and renew your mind. Teens battle comparing themselves to social media, parents struggle with comparing themselves to peers, and professionals inwardly compete against their co-workers... all desperately searching for identity outside themselves! There's nothing that transforms a heart deeper than when a person knows their true identity from Heaven's perspective.

Courageous Conversation

3 hours

Conflicts are often avoided because conversations spiral out of control or yield no lasting results. Discover how to have a safe and productive conversation by unlocking the core of the problem, realizing the preferable future, and focusing on an agreement to ensuring buy-in with follow-through that builds trust.

Collaborating Conversation

3 hours

Discover the four types of decision making and how to truly collaborate by seeing the situation from a mutually beneficial perspective. Your team, spouse, or family will be empowered to explore the goals, timing, resources, outcome, face the challenges of the problem in order to generate the best outcomes.

Comforting Conversation

3 hours

We have all experienced setbacks, loss or failure in our business and personal lives. We all know that life is not guaranteed to be easy so we need the skill to encourage ourselves and to help others be encouraged in a meaningful way. Learn how to truly understand where someone is struggling and to assist in a meaningful way.

Conciliatory Conversation

3 hours

Sometimes a simple 'I am sorry' is not enough. Whether in business or in a personal relationship, a well-worded and meaningful apology can be critical for recovery. Learn how to navigate all four levels of a problem in order to construct and deliver a complete effective apology.

Personal Coaching

2 hour sessions, 4 session series

We all need a fresh perspective. Carl and Susan can work directly with you on your toughest challenges and help you be your best with your spouse, family, and coworkers. We practice what we preach and offer proven techniques that are successful.

Offsite Intensives

In this two-day intensive, you will invest in a deeper connection and understanding of who you are and who you are meant to be. Experience practical methods to successfully navigate & enhance your most important relationships based your identity. Construct a compelling life model in such a way as to tap your innermost desires, talents, and gifts and embrace your true identity.